



IGS FACILITY

CUSHION GAS SUPPLY

2024 AUCTION PROCEDURE

31st July 2024



1. INTRODUCTION

- (a) IGS S.p.A. (“**IGS**”) is a joint stock company established under Italian law authorised to build and operate an underground facility for the storage of natural gas in a depleted reservoir at Cornegliano Laudense, Lodi Province, Region of Lombardy, under a public concession regulated under Law No. 170/1974 and Legislative Decree No. 164/2000, granted by the Ministry for Economic Development, in agreement with the Ministry for Protection of the Environment, Territory and Seas and the Region of Lombardia on 15 March 2011 (the “**Gas Storage Facility**” or the “**GSF**”).
- (b) The commercial operations of the GSF started in 2018 following the gas volumes injection in the storage reservoir to maintain adequate pressure and deliverability rates throughout the withdrawal phase into the reservoir (the “**Cushion Gas**”).
- (c) Given that additional quantities of Cushion Gas are now required, IGS, in compliance with Article 10.3 of RTSG (*Regolazione tariffaria per il servizio di stoccaggio del gas naturale per il quinto periodo di regolazione 2020-2025*) attached to Resolution 419/2019/R/GAS published by the Italian Regulatory Authority for Energy, Networks and Environment (“**ARERA**”), wishes to launch a new auction procedure, on **31st July 2024** (the “**2024 Auction Procedure**”), for the awarding of the supply and procurement of such additional Cushion Gas to one bidder (the “**Winning Bidder**”).
- (d) The supply of Cushion Gas shall be governed by the terms and conditions set forth in the binding Term Sheet (“**TS**”) attached hereto as Annex 2.
- (e) IGS has made available the 2024 Auction Procedure to all the interested parties (“**Bidder(s)**”) on its web site at the following link <https://igs.eu/fornitori/>, after an online registration process, together with the relevant documentation and information required to submit an offer pursuant to the 2024 Auction Procedure.

2. SUPPLY OF CUSHION GAS

- (a) The scope of the 2024 Auction Procedure is to award to the Winning Bidder the supply of a maximum quantity of natural gas as better detailed in let. (c) of this § 2 (the “**Max Total Quantity**”) to be made available to IGS at the Delivery Point from **01/11/2024 06:00 hrs** to **01/01/2027 06:00 hrs** (“**Supply Period**”) subject to the terms and conditions of the TS.
- (b) Under this 2024 Auction Procedure “**Delivery Point**” means the HUB IGS exit point interconnected with the national gas pipeline network operated by Snam Rete Gas S.p.A.. Pursuant to Annex A to the Resolution 67/2019/R/GAS (*Regolazione in materia di garanzia di libero accesso al servizio di stoccaggio del gas naturale “RAST”*) published by ARERA, IGS will book, if deemed necessary, at Delivery Point, the transport capacity for the purposes of the supplies contemplated under the TS and will become, according to the information provided to Winning Bidder under the TS, responsible for the obligations that arise under the transport contract with Snam Rete Gas S.p.A.. It is understood that charges and costs due to Snam Rete Gas S.p.A. for transportation capacity booking at Delivery Point under the transport contract, as well as all the costs (gas in kind included) related to the injection to and withdrawal from GSF will be borne by IGS.
- (c) The Max Total Quantity and Max Daily Quantity will be tendered as below reported:



CONTRACTUAL QUANTITIES	MWh or MWh/d
Max Total Quantity (MTQ)	330,000
Max Daily Quantity (MDQ)	5,500

3. **BIDDING REQUIREMENTS**

- (a) Each Bidder(s) is entitled to submit an offer to IGS pursuant to Article 4, using the Bidding Form attached hereto under Annex 1 (the “Offer”) to be delivered no later than **18th September 2024** at 17:00 hrs (“**Bidding Date**”).
- (b) In order for an Offer to be considered by IGS, the relevant Bidder must fulfil the following access conditions:
- (i) it shall be a “shipper” having a transportation contract in place with Snam Rete Gas S.p.A. and it shall be entitled, authorized and ready to trade at the PSV (*Punto di Scambio Virtuale*);
 - (ii) it shall qualify as “Eligible Supplier” pursuant to the online registration process made available by IGS on its website at the following link <https://igs.eu/fornitori/modulo-di-registrazione/>. This requirement must be fulfilled before IGS issues the Awarding Notice;
 - (iii) in year 2023, it has sold – directly or together with an Affiliate¹ – an amount of natural gas in the Italian market at least equal to **0.5 bcm AND/OR** it holds (or its Parent Company² holds) a medium and long term credit rating - given by Moody's Investor Services or Standard & Poor's Corporation or Fitch Ratings - of at least: i) Baa3, if given by Moody's Investor Services or ii) BBB-, if given by Standard & Poor's Corporation or BBB, if given by Fitch Ratings (the “**Minimum Rating**”).
- (c) In the Offer, the Bidder shall undertake to procure that the conditions under (i) and (iii) above remain true and satisfied at least for the entire term of the Supply Period.

4. **BIDS SUBMISSION**

- (a) Bidders shall submit the Offers by email at the following email address: cushiongas@igs.eu within the Bidding Date.
- (b) Upon receipt of each Offer, IGS will confirm good receipt by sending a notice to the e-mail indicated by the relevant Bidder.
- (c) In the event that an Offer is not received within the Bidding Date, IGS shall have the right to inform the relevant Bidder by email about its exclusion from the 2024 Auction Procedure without any

¹ NOTE: Affiliate means, with respect to any Bidder, any other company directly or indirectly controlling, directly or indirectly controlled by or under direct or indirect common control with, such Bidder, where “control” has the meaning given to this term under Article 2359, par. 1 and 2, of the Italian Civil Code.

² NOTE: Parent Company means, with respect to any Bidder, any other company directly controlling such Bidder, where “control” has the meaning given to this term under Article 2359, par. 1 and 2, of the Italian Civil Code.



responsibility being ascribed to IGS.

- (d) Each Offer must contain the following documents duly filled out and signed by the legal representative where required:
 - (i) **Bidding Form**; and
 - (ii) **TS**.
- (e) Each Bidder acknowledges and agrees that each Offer submitted to IGS shall constitute a binding and irrevocable offer until the Expiry Date (as defined below in § 5(b) below) and a fully unconditional acceptance of the 2024 Auction Procedure and the relevant annexes hereto.

5. **BIDDING SELECTION AND EXECUTION**

- (a) IGS' evaluation of the Offers received in compliance with the 2024 Auction Procedure will be based on the following criteria:
 - (i) the Offers will be sorted in ascending order based on the parameter “**F**”, calculated as per the following formula:

$$F = Fee - r \times Allowed Exposure$$

with $r = 0.13$

- (ii) should two or more Bidders both offer the same parameter F in the respective Offers, the Offers will be sorted in chronological order (“*first come first served*”).
- (b) Based on the above, IGS will formulate the ranking list of the awarding bids for the Winning Bidder. The Winning Bidder will be notified (the “**Awarding Notice**”) as soon as possible after the Bidding Date and in any case no later than **27th September 2024** (the “**Expiry Date**”).
- (c) Along with the Awarding Notice, the Winning Bidder will receive the TS counter signed by IGS for acceptance, which will become immediately valid and binding on the Parties thereto.
- (d) Unsuccessful Bidders will be notified by IGS in writing as soon as possible after the Bidding Date.

6. **GOVERNING LAW AND JURISDICTION**

The terms and conditions set forth in this 2024 Auction Procedure shall be governed by and construed in accordance with the Italian law, with the exclusion of rules and regulations governing conflict of laws.

All disputes arising out of or in connection with this 2024 Auction Procedure shall be referred to the exclusive jurisdiction of the Court (*Tribunale*) of Milan.

7. **CONTACTS**

Any questions or communication regarding this 2024 Auction Procedure must be addressed to:



IGS S.p.A.

Via Meravigli, 3 - 20123 Milano (Italy)

e-mail: cushiongas@igs.eu

8. MISCELLANEOUS

- (a) Compliance with the terms and conditions of the 2024 Auction Procedure shall not bestow any Bidder with any rights or expectations with respect to being awarded with the supply of Cushion Gas hereunder. As a consequence, IGS – always acting in compliance with the requirements and criteria set forth under Resolution 418/2019/R/GAS of ARERA and, particularly, under Article 10.3 of the RTSG attached thereto, as well as this 2024 Auction Procedure – reserves the right to:
- (i) reject any Offer delivered after the relevant Bidding Date;
 - (ii) reject any or all Offers, before or after their opening, at the sole discretion of IGS; and/or
 - (iii) amend, cancel, revoke, suspend and interrupt the 2024 Auction Procedure before the Expiry Date in its unquestionable opinion, giving notice of this on its website;

provided that IGS will neither be responsible for any costs or expenses incurred by any Bidder in connection with the preparation of the Offer nor with any cost, loss and/or prejudice deriving to the Bidder in connection with the exercise by IGS of one of the rights indicated from (i) to (iii) above.

- (b) Any reference to time in the 2024 Auction Procedure shall be construed as to whatever official time in force in Italy (CET).
- (c) For avoidance of doubt, in the 2024 Auction Procedure and the attachments, Bidding Form included, dot is used as separator of decimal places.
- (d) Capitalised and upper cases terms in this 2024 Auction Procedure, whether in the singular or the plural, shall have the same meaning as given to them in the documents attached hereto unless otherwise expressly stated herein.
- (e) The following annexes are an integral part of this 2024 Auction Procedure:

Annex 1: Bidding Form

Annex 2: Binding Term Sheet